

Our Mission: To build and maintain water delivery, sanitary sewer collection, and wastewater treatment systems that provide high-quality water and sewer services and products

SIGNIFICANT BUDGET CHANGES

The FY 2018 adopted expenditure budget for the Utilities Fund is \$89,778,331, a less than one percent increase from the FY 2017 adopted budget. The FY 2018 adopted budget reflects:

- ↑ Personnel increases due to the addition of a Contract Specialist (\$119,466, 1.0 FTE), Trades Worker (\$59,743, 1.0 FTE), Engineering Technician (\$63,476, 1.0 FTE), employee salary increases, an increase in the County’s cost for employee health insurance, and retirement contributions based on current actuarial projections, offset by the charge back to capital for capital work (\$78,558).
- ↓ Non-personnel decreases due to the elimination of contractual equipment rental and operation (\$200,000), elimination of FY 2017 one-time expenses (\$134,842), decreased operating costs associated with asset management software (\$127,989), adjustments to the annual expense for maintenance and replacement of County vehicles (\$15,927), partially offset by one-time equipment for new FTEs (\$37,999), operating expenses associated with new FTEs (\$35,414), increases due to Security Information and Event Management (SIEM) (\$7,000), and insurance claims (\$3,536).
- ↓ Debt service decreases due to repayment of General Obligation Bonds for various Utilities Fund capital projects (\$577,747) and repayment and refinancing of a portion of funds borrowed through the Virginia Wastewater Revolving Loan Fund for the Master Plan 2001 project at the Water Pollution Control Plant (WPCP) (\$64,000).
- ↑ Other expense increases are due to higher overhead charges based on FY 2018 projections (\$23,284) and Courthouse Plaza rent (\$5,133).
- ↑ Revenues increase due to the increase in the water and sewer rate (\$2,443,503), water discontinuation fees (\$10,000), meter installation fees (\$8,000), Lee Pumping Station lease agreements (\$4,180), inspections (\$7,000), and miscellaneous revenue (\$3,720), offset by decreases in sewage treatment charges from neighboring jurisdictions (\$311,269), water service connections (\$50,000), late fees (\$35,000), appliance fees (\$2,500), utility marking fees (\$15,000), and flow test fees (\$6,500).
- Fund Balance Utilized reflects drawdown of fund balance, as planned, and consistent with the County’s financial policies.

The total water/sewer rate increases by \$0.35, from \$13.27 to \$13.62 per thousand gallons (TG). This is a 2.6% increase projected to produce \$2.4 million of additional revenue. The water rate increase is \$0.32, from \$4.21/TG to \$4.53/TG. The sewer rate increase is \$0.03, from \$9.06/TG to \$9.09/TG. The average homeowner, using 70 TG annually, would see their bill increase \$24, from \$929 to \$953 per year.

The following fees and other revenue are used to fund operating and capital costs for the Utilities Fund. The capital costs are reflected in the Pay-As-You-Go Capital portion of the budget, found in Tab E.

Fund Balances From Prior Years: The County maintains a fund balance, consistent with the Board-adopted financial policy to maintain an operating reserve equal to three months of expenses, to cover emergency events that might impact water and sewer services.

Interest Earnings: Interest earned on the fund balance accrues to the Utilities Fund monthly.

Water/Sewer Billing: These charges generate approximately 93 percent of the income for the Utilities Fund. This category includes sewer revenue from government facilities and authorities and other organizations (such as the Pentagon and Reagan National Airport) that use the County's sewage system but receive their drinking water from other sources.

Water Service Connection Fee: This fee is paid by new water users for a physical connection to the water system. The fee recovers 100 percent of personnel, materials, and equipment rental costs.

Sewage Treatment Charges: These charges are paid by neighboring jurisdictions (Fairfax County and the Cities of Falls Church and Alexandria). Consistent with memoranda of understanding that the County has signed with Fairfax County and the Cities of Falls Church and Alexandria, the neighboring jurisdictions are charged both for their share of costs associated with operating the County's sewage system as well as with making necessary capital improvements to it.

Water/Sewer Late Fee: The County imposes a six percent fee on any water and sewer charges if, 30 days after the billing date, there is an outstanding balance on the account.

New Account Fee: This \$25 fee is charged to new customers when they set up a new utilities account.

Turn-On Fee: This \$25 fee is charged when the County turns on a customer's water service after it had previously been shut off either at the customer's request or for non-payment.

Flow Test Fee: This fee is charged when developers request fire flow information necessary to do sprinkler system design.

DFU Credit Inspection Fee: This fee is charged when developers request a credit for existing drainage fixture units (DFUs) at properties that will be demolished. The credit offsets the Infrastructure Availability Fees that a developer will be charged for new construction.

Pretreatment Fee: This fee is assessed on certain businesses that introduce pollutants into the sewer system, or "Significant Industrial Users," to recover all of the costs of the industrial pretreatment program, which ensures compliance with state and federal standards.

Utility Marking Fee: This fee is charged to developers to have utility lines marked before construction begins.

Hazardous Household Material Fee: This fee is charged for the safe disposal of household waste products that contain hazardous materials and require special waste management to minimize environmental impacts (televisions, computer monitors, etc.).

Infrastructure Availability Fee: This fee is charged to developers for the capital costs associated with adding new demand on the water and sewer systems and is based on the number of drainage fixtures units added to the system. Revenues for this fee are accounted for in the Utilities Capital Pay-As-You-Go Fund.

PROGRAM FINANCIAL SUMMARY

	FY 2016 Actual	FY 2017 Adopted	FY 2018 Adopted	% Change '17 to '18
Personnel	\$20,628,335	\$23,076,387	\$24,406,079	6%
Non-Personnel	29,803,708	30,077,411	29,682,602	-1%
Debt Service	33,035,128	32,450,734	31,808,987	-2%
Other	4,043,848	4,652,246	4,680,663	1%
Subtotal	87,511,019	90,256,778	90,578,331	-
Intra-County Revenue	(775,719)	(800,000)	(800,000)	-
Total Operating Expenditures	86,735,300	89,456,778	89,778,331	-
Revenues	98,710,053	99,783,277	101,839,411	2%
Fund Balance Utilized	-	1,484,001	1,510,560	2%
Total Revenues and Fund Balance	98,710,053	101,267,278	103,349,971	2%
Transfer to Capital	13,525,850	11,810,500	13,571,640	15%
Transfer to Auto Fund	100,624	-	-	-
Total Transfers Out (In)	\$13,626,474	\$11,810,500	\$13,571,640	15%
Permanent FTEs	241.75	241.75	244.75	
Temporary FTEs	2.20	2.20	2.20	
Total Authorized FTEs	243.95	243.95	246.95	

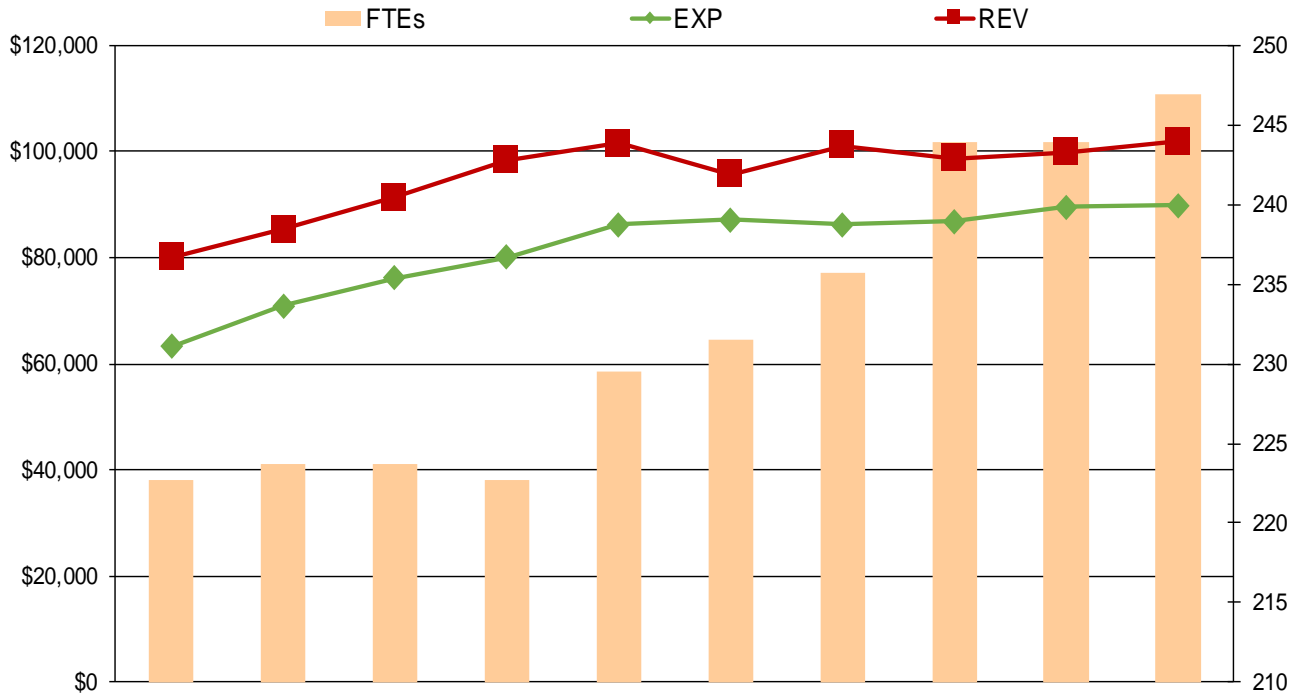
Note: In FY 2017, \$1,484,001 from prior year fund balance will be used and in FY 2018, \$1,510,560 from prior year fund balance will be used. The fund balance has been drawn down over the past few years and is projected to be slightly above the minimum requirement, per policy, at the end of FY 2018. The County has used the fund balance to offset one-time capital expenditures.

UTILITIES FUND
OPERATING STATEMENT

	FY 2016 ACTUAL	FY 2017 ADOPTED	FY 2017 RE-ESTIMATE	FY 2018 ADOPTED
BALANCE JULY 1	\$20,992,953	\$18,425,263	\$19,341,232	\$16,662,300
REVENUE				
Interest	135,520	50,000	50,000	50,000
Water/Sewer Billing	92,491,515	93,163,068	93,163,068	95,606,571
Water Service Connection Fee	1,089,498	1,150,000	1,150,000	1,100,000
Water Service Discontinuation	150,600	130,000	130,000	140,000
Meter Installation	42,200	17,000	17,000	25,000
Sewage Treatment Charges	3,781,654	4,236,269	4,236,269	3,925,000
Late Fee	419,865	450,000	450,000	415,000
New Account Fee	111,800	100,000	100,000	100,000
Turn-On Fee	33,773	13,000	13,000	13,000
Flow Test Fee	8,700	14,000	14,000	7,500
Pretreatment Fee	-	5,200	5,200	5,200
Utility Marking Fee	182,093	210,000	210,000	195,000
Hazardous Household Material Fee	7,700	12,500	12,500	10,000
Miscellaneous Revenue	255,135	232,240	232,240	247,140
TOTAL REVENUE	98,710,053	99,783,277	99,783,277	101,839,411
OPERATING EXPENSES				
Utilities Services Office (net of intra-county billing revenue)	572,345	593,729	573,729	645,668
WSS Operations	17,698,058	17,758,446	17,900,000	18,136,317
Water Purchase	6,890,584	8,000,000	8,000,000	8,000,000
Water/Sewer Records	638,815	748,941	725,000	780,123
Water Pollution Control	23,856,522	25,252,682	24,300,000	25,726,573
Debt Service	33,035,128	32,450,734	32,450,734	31,808,987
Other	4,043,848	4,652,246	4,602,246	4,680,663
TOTAL EXPENSES	86,735,300	89,456,778	88,551,709	89,778,331
BALANCE (SUBTOTAL)	32,967,706	28,751,762	30,572,800	28,723,380
TRANSFERS OUT				
Utility Construction (Fund 519)	13,525,850	11,810,500	13,910,500	13,571,640
Auto Fund	100,624	-	-	-
TOTAL TRANSFERS	13,626,474	11,810,500	13,910,500	13,571,640
TOTAL EXPENSE AND TRANSFERS	100,361,774	101,267,278	102,462,209	103,349,971
BALANCE, JUNE 30	19,341,232	16,941,262	16,662,300	15,151,740
Board-adopted Three-month Operating Reserve (excludes debt service)	\$13,425,043	\$14,251,511	\$14,025,244	\$14,492,336
Water/Sewer Rate per 1,000 gallons	\$13.27	\$13.27	\$13.27	\$13.62

Note: Fund balance declines due to the planned use of fund balance for non-recurring capital expenditures.

EXPENDITURE, REVENUE, AND FULL-TIME EQUIVALENT TRENDS



	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Adopted Budget	FY 2018 Adopted Budget
EXP	\$63,211	\$70,830	\$76,129	\$80,054	\$86,146	\$87,020	\$86,157	\$86,735	\$89,457	\$89,778
REV	\$80,046	\$85,247	\$91,352	\$98,395	\$101,522	\$95,637	\$100,996	\$98,710	\$99,783	\$101,839
FTEs	222.70	223.70	223.70	222.70	229.50	231.50	235.75	243.95	243.95	246.95

Note: Beginning in FY 2012, revenue includes utilization of fund balance in addition to fees and other revenue received during the fiscal year.

Fiscal Year	Description	FTEs
FY 2009	<ul style="list-style-type: none"> ▪ The total water/sewer rate increased \$1.34 to a total of \$10.54 per thousand gallons (TG), a 14.6 percent increase, which produced \$9.3 million of additional revenue. The water rate increased \$0.01/TG to \$3.35/TG. The sewer rate increased by \$1.33/TG to \$7.19/TG. This combined \$1.34 increase was to be used primarily to pay for new debt service obligations. ▪ Six positions (6.0 FTEs) were moved from the Department of Environmental Services General Fund budget to the Utilities Fund. Costs for these positions previously were transferred into the Utilities Fund, and these positions are now charged directly to the fund. ▪ Non-personnel expenditures included increases in non-discretionary contractual increases in maintenance and construction costs (\$160,066), market-based increases for chemicals and operating supplies (\$600,592), and hauling and disposal costs for biosolids and the construction debris (\$445,665) at the Water Pollution Control Plant (WPCP) and the Water, Sewer, Streets Bureau (WSS). The budget also included an increase in cost for wholesale water purchases from the Dalecarlia Water Treatment Plant at the Washington Aqueduct (\$200,000), as well as an increase in the amount of indirect costs charged from the General Fund to the Utilities Fund (\$254,058). ▪ Debt service increased by \$6,768,313. This included repayment of funds borrowed through the Virginia Wastewater Revolving Loan Fund (VWRLF), which is the primary source of financing for the Master Plan 2001 update at the WPCP, and repayment of general obligation bonds issued in FY 2007 and FY 2008 funding the Potomac Interceptor project, the County’s share of the Washington Aqueduct Residuals project, and a portion of the Master Plan 2001 update. ▪ The adopted budget included an increase in the water connection fee. This fee had not increased in the past 18 years. The previous fees ranged from \$1,600 to \$15,500, depending on the size of the connection, and the adopted fees range from \$3,200 to \$25,300. ▪ The adopted budget included an increase in the rate charged for inspections of Drainage Fixture Unit (DFU) credits, based on the actual cost of performing these inspections. Developers may request a review of actual DFUs versus the standard number of DFUs set forth in the County Water Rules and Regulations. The previous inspection charge was \$75 for one to 24 fixtures, and from \$125 to \$175 for 25 or more fixtures. The adopted fees are \$175 for one to 24 fixtures, and \$275 for 25 or more. ▪ The County Board approved new financial policies for the Utilities Fund regarding long-term financial planning, reserve levels, and debt service coverage. 	6.0
FY 2010	<ul style="list-style-type: none"> ▪ The total water/sewer rate increased \$0.66 to a total of \$11.20 per thousand gallons (TG), a 6.3 percent increase, which produced \$2.2 million of additional revenue. The water rate increased \$0.07/TG to \$3.42/TG. The sewer rate increased by \$0.59/TG to \$7.78/TG. ▪ One new position was added for a Laboratory Technician at the Water Pollution Control Plant (\$81,000), in order to comply with new state 	1.0

Fiscal Year	Description	FTEs
	<p>regulations that require meeting Certification for Non-Commercial Environmental Laboratories (NELAC) accreditation standards.</p> <ul style="list-style-type: none"> ▪ Non-personnel expenditures include increases in non-discretionary contractual costs for maintenance, construction, and equipment rental (\$653,000), an increase for wholesale water purchases from the Washington Aqueduct (\$238,000), an increase of \$103,000 to fund the apprenticeship program at the Water Pollution Control Plant, an increase of \$184,000 for County owned vehicles and fuel charges, an increase of \$105,000 for a transfer to the Auto Fund for the purchase of a dump truck and tailgate roller, and a decrease of \$498,000 in the transfer to capital for Pay-As-You-Go funding. 	
FY 2011	<ul style="list-style-type: none"> ▪ The total water/sewer rate increases \$0.54 to a total of \$11.74 per thousand gallons (TG), a 4.8 percent increase, which will produce \$2.8 million of additional revenue. The water rate increases \$0.08/TG to \$3.50/TG. The sewer rate will increase by \$0.46/TG to \$8.24/TG. ▪ The Infrastructure Availability Fee (IAF) increases by \$18 per drainage fixture unit (DFU) to a total of \$182 per DFU, an 11 percent increase. The water IAF increases by \$3/DFU to \$72/DFU. The sewer IAF increases by \$15/DFU to \$110/DFU. ▪ Non-personnel expenditures include an increase of \$873,520 for fuel costs associated with the new stand-by generator at the Water Pollution Control Plant, partially offset by revenue of \$256,230 from the Demand Side Management Program. Other non-personnel increases are for chemicals associated with new processes at the plant that are part of the MP01 upgrade (\$451,323), the apprentice program at the plant to address transition staffing needs (\$442,859), an increased wholesale water purchase price from the Washington Aqueduct (\$301,700), and increased insurance costs and automotive costs (\$129,000). 	
FY 2012	<ul style="list-style-type: none"> ▪ The total water/sewer rate increases \$0.45 to a total of \$12.19 per thousand gallons (TG), a 3.8 percent increase, which will produce \$2.0 million of additional revenue. The water rate increases by \$0.18/TG to \$3.68/TG. The sewer rate will increase by \$0.27/TG to \$8.51/TG. ▪ The FTE count in the adopted FY 2012 budget is 222.7, compared to 223.7 in the FY 2011 adopted budget. This reflects the transfer of a position from the WPCP in the Utilities Fund to the Directors Office in the General Fund. ▪ Personnel includes an increase of \$511,593 for overtime and standby pay for additional tank cleaning efforts at the Water Pollution Control Plant (WPCP) related to the Master Plan 2001 (MP01) project, and for the anticipated impact of the Department's Safety Policy for Maximum Hours Allowed to Work for the Water, Sewer, Streets Bureau (WSS). ▪ Non-Personnel expenditures include an increase of \$449,463 for a full year of fuel for the new standby generator facility at the WPCP; an increase of \$318,925 for chemicals at the WPCP; an increase of \$305,438 for contractual services associated with engineering services, tank cleaning, and water sampling; an increase of \$287,284 for grit and solids hauling; an increase of \$224,197 for operating and maintenance equipment and 	(1.0)

Fiscal Year	Description	FTEs
	<p>supplies; an increase of \$144,705 for vehicle and equipment charges; an increase of \$79,100 for safety and other training; and, an increase of \$39,101 for operating costs at the recently acquired property at 2900 S. Eads Street. Debt Service increases by \$2.4 million in FY 2012 primarily for repayment of funds borrowed through the Virginia Wastewater Revolving Loan Fund for the Master Plan 2001 project at the WPCP.</p> <ul style="list-style-type: none"> ▪ Increases are partially offset by a decrease of \$477,873 in electricity costs, a decrease of \$335,700 in the cost of water purchases from the Washington Aqueduct, and a decrease of \$149,000 for water consumed by the WPCP. 	
FY 2013	<ul style="list-style-type: none"> ▪ The total water/sewer rate increases \$0.42 to a total of \$12.61 per thousand gallons (TG), a 3.4% increase, which will produce \$5.0 million of additional revenue. The water rate increases by \$0.30/TG to \$3.98/TG. The sewer rate will increase by \$0.12/TG to \$8.63/TG. ▪ Personnel includes seven new FTE's (a water quality engineer and a new six-person water maintenance crew). ▪ A partial FTE is transferred to the Department of Environmental Services General Fund budget. ▪ Non-personnel expenditures increased \$861,100 for chemicals, supplies, and contractual services for the process control system at the Water Pollution Control Plant. ▪ County vehicle charges increase \$161,392 for new equipment approved in the FY 2011 closeout process and also for the new vehicles and equipment for the new water maintenance crew. The transfer to the Auto Fund increases \$502,500 for the purchase of vehicles and equipment for the new Water Maintenance Crew. ▪ Utilities increase by \$144,200 for water and electricity at the WPCP. ▪ Wholesale water purchases from the Washington Aqueduct increase by \$100,000. ▪ Other WPCP increases include \$100,000 for safety consulting at the plant and \$80,651 for increased level of security guards required during continued construction at the WPCP. ▪ Debt service increases \$635,758 for repayment of General Obligation bonds and VRA bonds for various Utilities Fund capital projects. ▪ The transfer to PAYG capital decreases \$897,282, based on the planned FY 2013 maintenance capital program. 	<p>7.0</p> <p>(0.2)</p>
FY 2014	<ul style="list-style-type: none"> ▪ Personnel includes two new positions, a Construction Manager and a Sanitary Sewer Engineer (\$799,040). ▪ Debt service decreased by \$590,424 for repayment of general obligation bonds for various Utilities capital projects. ▪ The transfer to the Auto Fund decreases to zero. 	

Fiscal Year	Description	FTEs
	<ul style="list-style-type: none"> ▪ Non-personnel expenses decrease by \$498,440 for generator fuel at the WPCP, decrease for the transfer of Water / Sanitary Sewer Frames and Covers to the Utilities PAYG budget (\$400,000), solids hauling (\$295,497), chemicals at the WPCP (\$154,274), based on updated volume and pricing assumptions, gas at the WPCP (\$40,500), based on an anticipated price decrease, water at the WPCP (\$29,050), County vehicle charges (\$26,710), and elimination of the Telecom & Communications budget for Water Sewer Records (\$2,773). ▪ Total revenues include revenue from Inter-jurisdictional Partners (\$624,433), revenue from the County’s participation in Dominion Virginia Power’s Demand Side Management program (\$68,985), Utility Marking revenue (\$50,000), and Lee Pumping Station lease revenue (\$5,725). ▪ The Infrastructure Availability Fee (IAF) increases by \$18 per drainage fixture unit (DFU) to a total of \$200 per DFU, a 10 percent increase. The water IAF increases by \$13/DFU to \$85/DFU. The sewer IAF increases by \$5/DFU to \$115/DFU. 	
FY 2015	<ul style="list-style-type: none"> ▪ Added a Chief Engineer, a Control Systems Engineer, an Electrical Power Technician, and a Control Systems Technician (\$580,648). 	3.0
	<ul style="list-style-type: none"> ▪ Increased a Records Assistant position from 0.50 to 0.75 FTE (\$12,458). 	.25
	<ul style="list-style-type: none"> ▪ Revenue increases are partially offset by decrease in interest (\$100,000), a decrease in household hazardous material revenue (\$5,000), and the County’s participation in Dominion Virginia Power’s (DVP) Demand Side Management program (\$394,200). 	
FY 2016	<ul style="list-style-type: none"> ▪ Transfer of a Management and Budget Specialist from the Facilities Design and Construction Bureau in the General Fund to increase from 0.80 to 1.0 FTE (\$25,696) 	0.2
	<ul style="list-style-type: none"> ▪ Added a Capital Projects Engineer (\$113,533), a Large Water Meter Service Team (\$165,921, 3.0 FTEs), and a Valve Exercise Team (\$221,228, 4.0 FTEs) replacing contractors for budget savings. 	8.0
	<ul style="list-style-type: none"> ▪ Non-personnel increases primarily due to increases in maintenance supplies (\$71,066), contracted services (\$51,762), chemicals (\$36,572), redundant (wireless) SCADA service at lift stations (\$30,688), security system monitoring (\$30,000), adjustments to the annual expense for maintenance and replacement of County vehicles (\$26,609), one-time expenses for the Utility Billing System replacement project management (\$99,842), one-time equipment expenses for the new FTEs (\$63,000), and operating expenses for the new FTEs (\$32,902). ▪ Non-personnel decreases due to the elimination of contractual valve work (\$350,000). ▪ Debt service decreases due to repayment of General Obligation Bonds for various Utilities Fund capital projects (\$736,502) and repayment and refinancing of a portion of funds borrowed through the Virginia Wastewater Revolving Loan Fund for the Master Plan 2001 project at the WPCP (\$293,746). ▪ Other expense increases due to higher overhead charges based on FY 2016 projections (\$75,594). 	

Fiscal Year	Description	FTEs
	<ul style="list-style-type: none"> ▪ Intra-county revenues increase based on historic trend analysis of water revenue from county departments (\$57,600). ▪ Revenues increase due to the adopted water and sewer rate increase (\$974,847), sewage treatment charges from neighboring jurisdictions (\$325,531), late fees (\$100,000), interest earnings (\$50,000), water service connections (\$50,000), water service discontinuations (\$10,000), utility marking fees (\$10,000), meter installations (\$7,000), turn on fees (\$6,000), fire flow test fees (\$4,000), pretreatment revenue (\$3,550), and Lee Pumping Station lease agreements with Sprint and Omnipoint (\$2,832). 	
FY 2017	<ul style="list-style-type: none"> ▪ Non-personnel increases due to the addition of costs for licensing and operating costs for asset management software (\$229,950), mobile meter management software (\$35,000), and capital project tracking software (\$27,093), redundant (wireless) SCADA service at pumping stations (\$22,320), offset by adjustments to the annual expense for maintenance and replacement of County vehicles (\$26,739). ▪ Debt service decreases due to repayment of General Obligation Bonds for various Utilities Fund capital projects (\$261,145) and repayment and refinancing of a portion of funds borrowed through the Virginia Wastewater Revolving Loan Fund for the Master Plan 2001 project at the WPCP (\$176,147). ▪ Other expense increases are due to higher overhead charges based on FY 2017 projections (\$418,512). ▪ Revenues decrease due to lower pretreatment revenue (\$10,650) and appliance fees (\$7,500), offset by an increase in Lee Pumping Station lease agreements with Sprint and Omnipoint (\$4,643). 	
FY 2018	<ul style="list-style-type: none"> ▪ Added a Contract Specialist (\$119,466), Engineering Technician (\$63,476) and a Trades Worker (\$59,743). ▪ Non-personnel decreases due to the elimination of contractual equipment rental and operation (\$200,000), elimination of FY 2017 one-time expenses (\$134,842), decreased operating costs associated with asset management software (\$127,989), adjustments to the annual expense for maintenance and replacement of County vehicles (\$15,927), partially offset by one-time equipment for new FTEs (\$37,999), operating expenses associated with new FTEs (\$35,414), increases due to Security Information and Event Management (SIEM) (\$7,000), and insurance claims (\$3,536). ▪ Debt service decreases due to repayment of General Obligation Bonds for various Utilities Fund capital projects (\$577,747) and repayment and refinancing of a portion of funds borrowed through the Virginia Wastewater Revolving Loan Fund for the Master Plan 2001 project at the Water Pollution Control Plant (WPCP) (\$64,000). ▪ Other expense increases are due to higher overhead charges based on FY 2018 projections (\$23,284) and Courthouse Plaza rent (\$5,133). 	3.0

Fiscal Year	Description	FTEs
	<ul style="list-style-type: none">▪ Revenues increase due to the increase in the water and sewer rate (\$2,443,503), water discontinuation fees (\$10,000), meter installation fees (\$8,000), Lee Pumping Station lease agreements (\$4,180), inspections (\$7,000), and miscellaneous revenue (\$3,720), offset by decreases in sewage treatment charges from neighboring jurisdictions (\$311,269), water service connections (\$50,000), late fees (\$35,000), appliance fees (\$2,500), utility marking fees (\$15,000), and flow test fees (\$6,500).	